

A close-up photograph of two hands shaking in a firm grip. The hands are positioned in the center of the frame, with the left hand slightly lower than the right. The background is a soft-focus garden scene featuring clusters of purple and white hydrangea flowers and green foliage. The lighting is bright and natural, suggesting an outdoor setting.

BAILEY®

GROWING WHAT'S NEXT®

GROWER PARTNERSHIP GUIDE

PLANTS YOU CAN COUNT ON. PROGRAMS THAT DELIVER.

LINERS | CONSUMER BRANDS | RESOURCES



PLAN WITH CONFIDENCE. GROW WITH CONSISTENCY.

Success at retail, in the landscape, and in the garden starts with consistency in production. The right plants, the right timing, and fewer surprises in your operation all shape how successfully you grow, sell, and plan for what's next. As growers ourselves, we understand the pressure of balancing labor, timing, and quality because we manage them too.

That's why everything we do at Bailey is focused on helping you grow more efficiently and finish more predictably. From high quality bareroot to flexible JumpStarts® and JumpStarts® 5.5 programs, we offer plants and programs designed to improve your profitability.

For more than 120 years, growers have partnered with Bailey not only for plants but for practical support, shared knowledge, and a relationship built around long-term success. We're not just another nursery; we're the partner who understands your operation and is committed to helping you keep growing.



BAILEY INNOVATIONS™

DESIGNED WITH GROWERS IN MIND

In an exciting era where it's hard to discern what makes a new variety truly great, Bailey understands what matters most. Plants need to perform well on the retail bench and in the garden but also where it all starts - with you, the grower.

Starting at our breeding and trialing facility near Athens, Georgia, new plant selections undergo extensive evaluation to ensure they meet genuine production needs. Every introduction is backed by a rigorous, years-long evaluation process that includes trialing across multiple sites, in-ground testing, and various in-house growing programs to truly put them through their paces.

We take pride in knowing our plants are primed and ready by the time they hit the market not only because of our Research & Development approach but with the expertise of our talented production team.



From southern breeding to northern field trials, our plants are tested across the environments where they'll actually be grown.



THE BEST IN BAREROOT

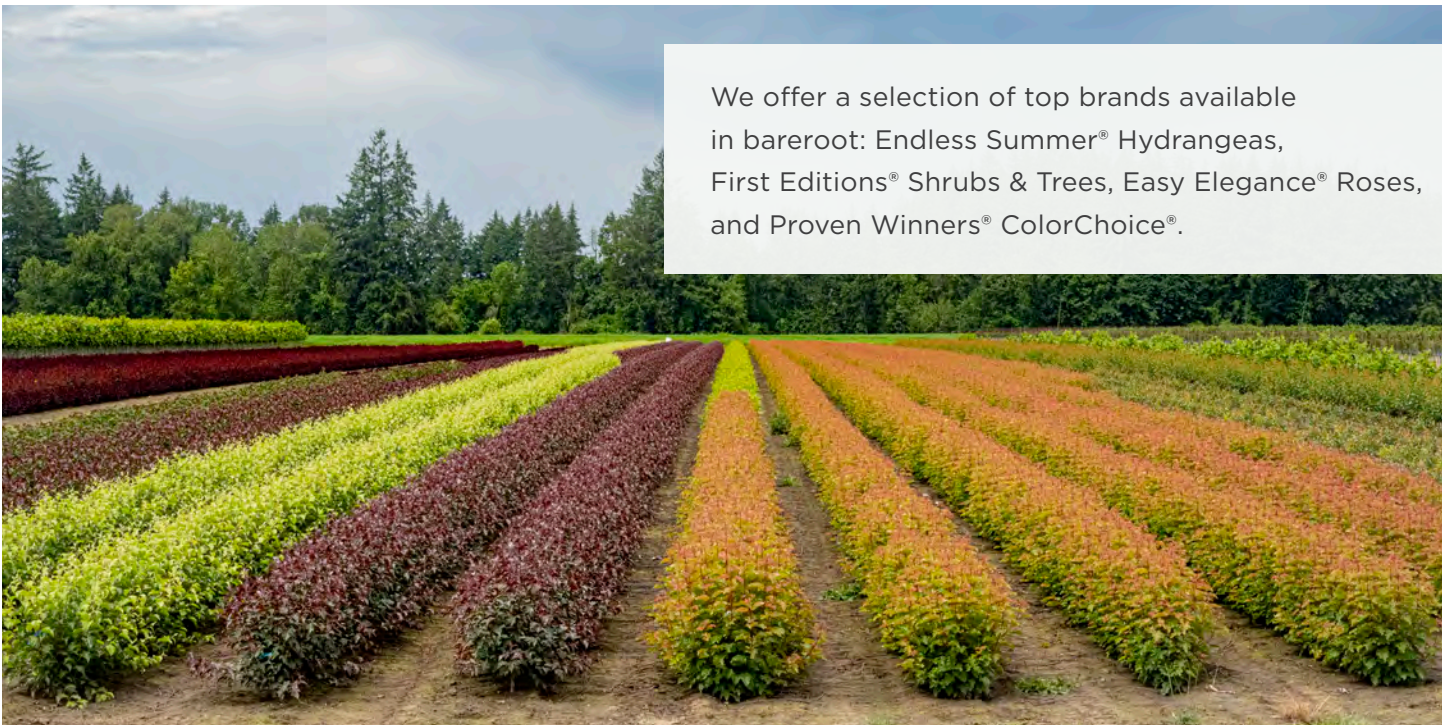
Bareroot quality sets the foundation for the entire crop, impacting uniformity, finish times, and overall performance. That's why we're known for being generous with our grades. Bailey bareroot has strong branching, a vigorous root system, and robust caliper. We are committed to providing you high-quality, consistent liners and believe the value we offer should be reflected in every plant. Discover what sets our bareroot apart from the industry standard, and if you have yet to experience Bailey quality bareroot, see it firsthand by scanning the QR code.

As fellow growers, we know a strong start matters. That is why we use our bareroot liners in our own finished container products. That integration depends on producing high-quality liners that meet our standards and yours.



Scan to learn all about the Bailey Grade!

Across our growing facilities in Minnesota, Washington, and Oregon, we produce and store our bareroot crops, supported by cold storage capabilities and generations of growing experience. Oregon grows our fruit trees, shade trees, hydrangea trees, roses, Endless Summer® Hydrangeas and other select crops. Minnesota grows most of our panicle and smooth hydrangeas, and many hardy shade and ornamental trees.



We offer a selection of top brands available in bareroot: Endless Summer® Hydrangeas, First Editions® Shrubs & Trees, Easy Elegance® Roses, and Proven Winners® ColorChoice®.

PROCESSES & PROGRAMS

MORE ROOTS, MORE SUCCESS

We undercut select genera such as *Betula* and *Quercus* to produce a higher quality tree. This technique creates a compact, well-branched, and fibrous root system.

COLD STORAGE THAT GIVES YOU FLEXIBILITY

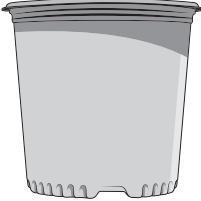
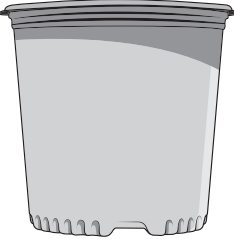
Our extensive cold storage capacity allows us to hold product giving you added flexibility without disrupting your production plans.



RIGHT LINER, RIGHT POT



Use this tool as a guide to help you select the right container based on bareroot input size.

					
<p>#1 POTS:</p> <p>Shrubs:</p> <ul style="list-style-type: none"> • 9" & smaller • Med & #2 crown • 1 ½ & #2 roses 	<p>#2 POTS:</p> <p>Shrubs:</p> <ul style="list-style-type: none"> • 9" - 15" • #1 crown • #1 roses 	<p>#3 POTS:</p> <p>Shrubs:</p> <ul style="list-style-type: none"> • 15" - 18" 	<p>#5 POTS:</p> <p>Shrubs:</p> <ul style="list-style-type: none"> • 18" - 2' <p>Trees:</p> <ul style="list-style-type: none"> • 5' & smaller • 7/8" & smaller fruit trees 	<p>#7 - #10 POTS:</p> <p>Shrubs:</p> <ul style="list-style-type: none"> • 4' in #7 pots <p>Trees:</p> <ul style="list-style-type: none"> • 4' - 6' • 11/16" - 7/8" fruit trees • 6' - 1" in #10 pots 	<p>#15 - #25 POTS:</p> <p>Trees:</p> <ul style="list-style-type: none"> • 1 ¼" - 1 ½" in #15 pots • 1 ½" & larger in #20 to #25 pots



BAREROOT TREE PROGRAMS



HYDRANGEA TREE PROGRAM

Our hydrangea trees are grown over a full three-year cycle, from taking cuttings through bareroot harvest. That time allows each tree to develop the caliper needed to support its height and head size resulting in stronger structure and less risk of failure in production.

Extended field time also promotes a well-branched, symmetrical head, giving you a more uniform and finished product from the start. The result is a tree that's easier to manage, more consistent to finish, and better suited for container tree programs.

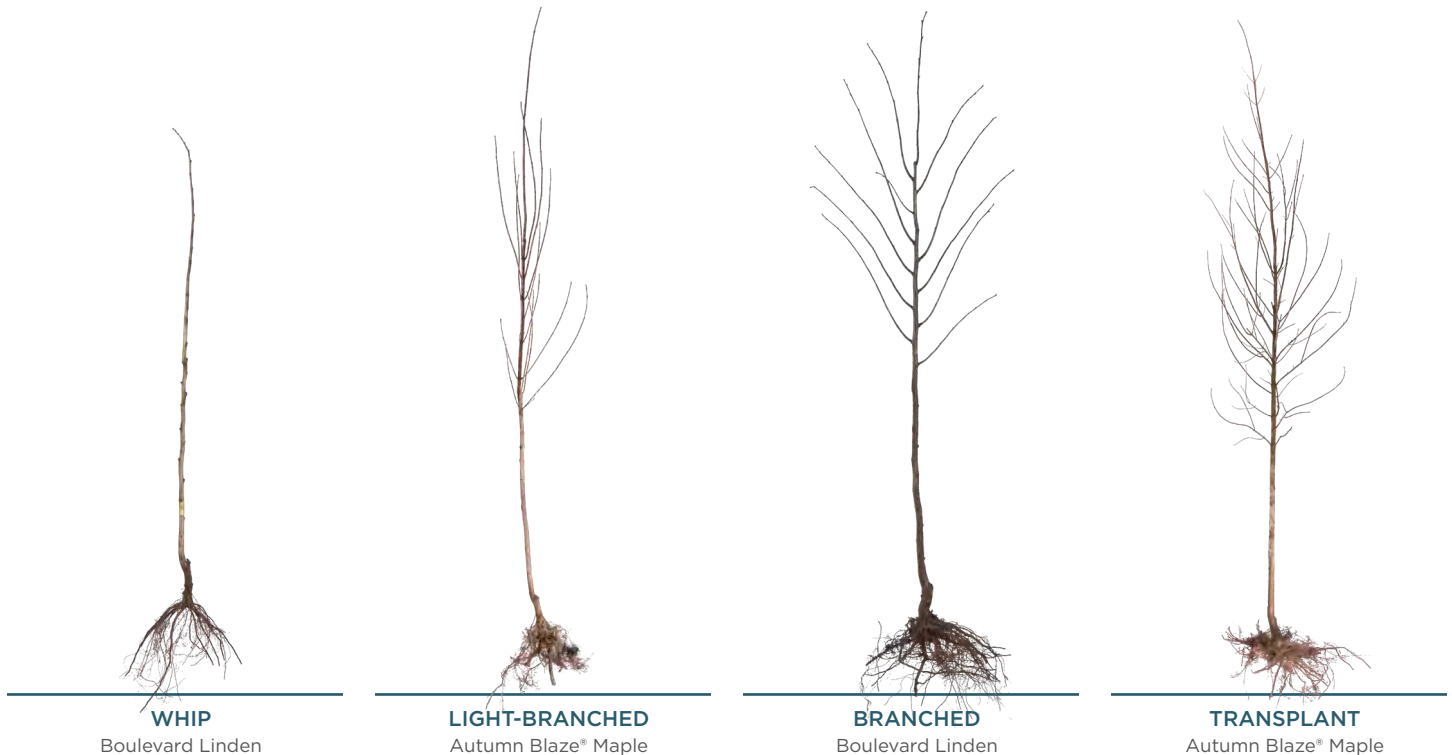
BAREROOT FRUIT TREE PROGRAM

Our bareroot fruit tree production practices are designed to produce some of the strongest, highest-quality trees on the market. Like our shade trees, our fruit trees benefit from careful, hands-on production starting with hardy rootstocks produced in-house and virus certified.

From there, each tree is staked, trained to a straight leader, and carefully pruned, pinched, and managed throughout production to encourage strong structure, balanced branching, and a well-finished tree.

THE BAILEY GRADE - TREES

When hand-grading bareroot plant material, we hold ourselves to a standard that has been dubbed the “Bailey Grade” in the industry. Comparably higher than the guidelines set by the American Standard for Nursery Stock, you can expect consistency, a well-trained leader, and a full tree or shrub.



Whip (Wh): A whip may have no branches or a minimum number of lightly calipered branches. It is likely to come from a field with 1-year tops.

Light-Branched (LB): Great for lining out, this grade is missing a branch at the node and is not yet symmetrically branched.

Branched: With tops that have been growing for at least two years, these trees have a straight central leader with symmetrical lateral branching.

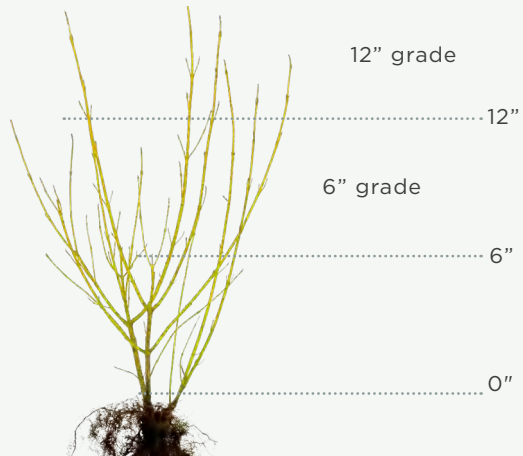
Transplant (TT): Typically larger in size by the time of purchase, these trees have been growing for a minimum of four years, where we consistently prune their root systems and space to encourage a compact, fibrous root system, larger caliper, a heavier head, and better branching.



Additional grades & subcategories are available in our complete Grading Definitions Guide. Scan for all the details!

THE BAILEY GRADE - SHRUBS


Our shrubs and roses are also graded at the “Bailey Grade”. These categories of plants are either graded by cane height and heft, crown size, or width. You can expect consistency, heft, and a well-branched shrub.



12" grade
12"
6" grade
6"
0"

CANE


Each shrub graded by cane height must have minimum of 2 to 3 stems above its designated grade. For example, a 12" grade requires 3 canes be well above the 12" mark. Even if a plant has the required height, if its heft is not greater than the lower designation, it will be downgraded to the lower grade.



GRADE #1 MEDIUM GRADE #2

CROWN

This grade is relative to the overall crop and amount of bud break expected. A shrub with the most heft and high bud break potential based off the rest of the crop will be used as best #1 grade designation.



3 Inches
Crown Line

GRADE #1 GRADE 1 ½ GRADE #2

CROWN - ROSES

- **Grade #1:** Minimum of 3 canes branches no higher than 3" from a well-balanced crown.
- **Grade #1 ½:** Minimum of 2 canes branches no higher than 3" from a well-balanced crown.
- **Grade #2:** Minimum of 1 cane of substantial caliper plus help.



JUMPSTARTS® PLANT WHAT YOU WANT, WHEN YOU WANT

JumpStarts® are the easy potted liner solution that give you more options to complement your bareroot program, stage crop cycles, and fill inventory gaps. All at the value you and your customers expect.

- Spread out your planting schedule and labor while growing a consistent crop
- Hexagonal design created to prevent circling roots
- Convenient shipping from Athens, Georgia; Cottage Grove, Minnesota; or Yamhill, Oregon





JUMPSTARTS® 5.5 LARGER SIZE SPEEDS YOUR PRODUCTION SCHEDULE

JumpStarts® 5.5 are a large potted liner solution that helps quickly finish larger crops. Combine JumpStarts® 5.5s with JumpStarts® and your bareroot program to have flexibility in your inventory from spring through fall! Choose from Endless Summer® Hydrangeas and other popular varieties in the First Editions® brand including hydrangea, ninebark, lilac, and arborvitae.



- Replacement for 1-gallon upshifts to produce 3- or 5-gallon containers
- Easier to ship and with a freight savings of up to 60% compared to a 1-gallon
- Available for most of the growing season, shipping from Cottage Grove, MN and Yamhill, OR
- JumpStarts® 5.5 are a grower product and not available for retail sales



Endless Summer® Hydrangeas in JumpStarts® 5.5 liners, ready for upshifting.

CONSUMER BRANDS GENETICS THAT PERFORM

Bailey Nurseries owns three brands that combine compelling genetics, production support, and consumer recognition bringing added value to your program. Whether offered as bareroot, JumpStarts®, JumpStarts® 5.5s, or finished plants, each brand is backed by trialing, grower resources, and a focus on performance in production.





Endless Summer® Hydrangeas continues to lead the reblooming hydrangea market with innovative genetics consumers trust and growers can count on.

Backed by two decades of innovation, performance, and plenty of dirt under the nails, the brand offers dependability in a crowded category. Newer introductions like DreamCloud®, Pop Star®, and Summer Crush® continue to build on that legacy, bringing fresh consumer interest and strong performance to an already trusted program.

With finishing times, culture tips, and other practical resources, Endless Summer® helps simplify production while giving you access to one of the category’s most recognized brands. The result is a hydrangea program that works hard for you in production all the way to retail.



FIRST EDITIONS[®]

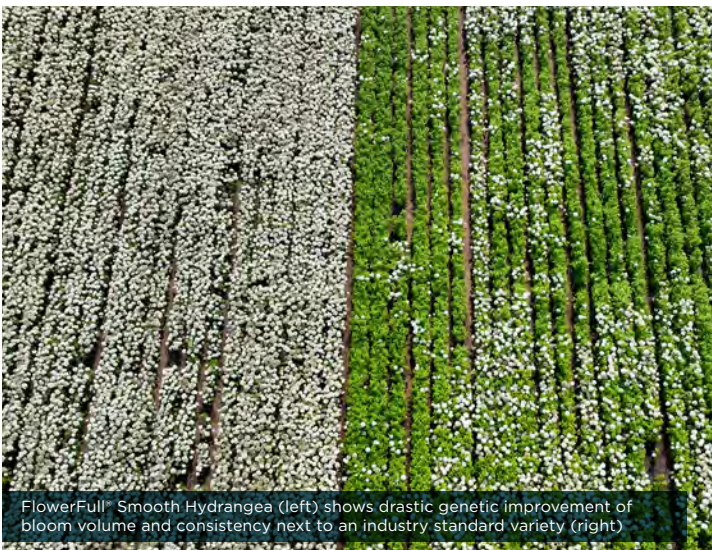
SHRUBS & TREES

First Editions[®] is the collection of shrubs and trees that are easier to grow, easier to sell, and easier to succeed with every step of the way. Each variety is selected to require fewer inputs, stay on schedule, and reduce the variability that can complicate production. Before release, every First Editions[®] introduction goes through extensive trialing and evaluation at Bailey's production sites, as well as with trusted partners around the world to gain regional insight. That means fewer unknowns when you bring a new variety into your program and a clearer picture of how it will perform from liner to finished plant.

With finishing time charts, liner-specific guidance, and other production resources, First Editions[®] gives you practical tools to plan more effectively, manage inputs, and keep crops moving.



FlowerFull[®], one of the brand's newer *Hydrangea arborescens* introductions, is a great example of that. Compared to other smooth hydrangeas, it offers stronger stems, cleaner foliage, more flowers, and more consistent performance, making it easier to produce a high-quality crop with fewer adjustments along the way.



FlowerFull[®] Smooth Hydrangea (left) shows drastic genetic improvement of bloom volume and consistency next to an industry standard variety (right)



easy elegance®

ROSES YOU CAN GROW™

We know rose production can ask a lot from growers. Easy Elegance® helps simplify that with varieties that require less input to produce a quality crop, giving you more flexibility with labor and less time spent on chemical applications.

Offered in potted liners, bareroot, and finished containers, this collection also gives you more options for fitting roses into your schedule and production cycle.

Easy Elegance® also gives you a range of rose options that have been through years of in-ground trials and program evaluations, helping make variety selection a little more straightforward. With plants selected for qualities like hardiness, durability, and disease resistance, the collection offers flexibility in assortment along with grower support materials to help you plan and grow.



BRANDED POTS AND TAGS, ALL IN ONE PLACE

When you place your order, the required branded pots and tags can be added alongside your plant material, making it easier to get what you need from one source. It's one more way to we can help simplify your planning and avoid any last-minute scrambling.



EASY ORDERING, WHEREVER YOU ARE

With shipping locations across the U.S., Bailey is positioned to serve your shipping needs by making products more accessible to your operation. By shipping from multiple regions, we're able to better support you with optimal product staging and availability on your schedule.



Ordering from Bailey is designed to fit the way you work. Whether you prefer working directly with one of our friendly Sales Representatives or placing orders online through the Shop page on **BaileyNurseries.com**, you have flexible options for managing your program. Browse current availabilities and place orders all from your phone, your desk, or even the seat of your work truck.

WHAT SHIPS FROM WHERE?

- **BAREROOT:** MN, OR
- **JUMPSTARTS®:** MN, OR, GA
- **JUMPSTARTS® + JUMPSTARTS® 5.5:** MN, OR
- **FINISHED CONTAINERS:** MN, OR, IL



YOU'VE GOT OPTIONS SHIPPING

BAREROOT: BOX OR CRATE?

We understand that getting plants to you in good condition matters just as much as getting them there on time. Like JumpStarts®, which arrive on racks for easier staging and handling, bareroot shipping options are designed to help make receiving product more manageable. For larger orders, crates can make receiving your order easier immediately upon arrival by efficiently fitting into semis or box trucks. For smaller orders, boxes offer a practical option for keeping bareroot fresh while making product easier to move through your operation. Based on your order size, location, and receiving setup, our shipping crews can help determine whether boxing or crating makes the most sense for your operation.

To learn more about each option, reach out to your Bailey Nurseries Sales Representative.

CROP TIMING ADVANTAGES + PRODUCTION TIPS

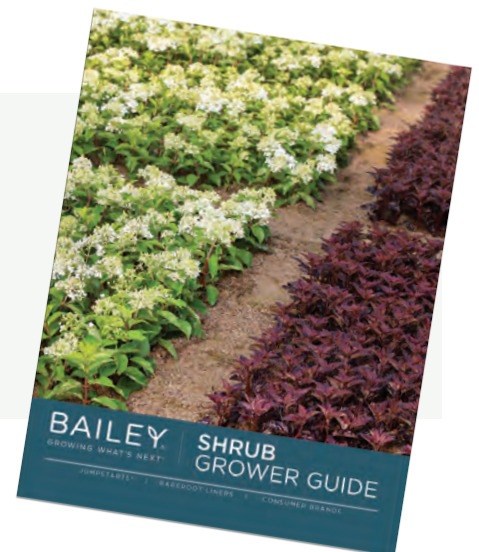
Managing multiple liner formats and crop schedules can quickly become complex.

To help simplify planning, we offer finishing time charts for many key species, liner format, and container size. These tools are based on production experience at Bailey and designed to help you schedule more efficiently, spread out labor and inputs, and turn crops faster.

FIRST EDITIONS® PANICLE HYDRANGEA FINISHING TIMES

Liner Size / Type	Finishing Time	Container Size
JumpStarts®	8-10 weeks	8" Container
JumpStarts®	10-12 weeks	#2 Container
6" Bareroot	10-12 weeks	#2 Container
18" Bareroot	12-14 weeks	#5 Container
8" Container	8-10 weeks	#5 Container
#2 Container	10-12 weeks	#5 Container

Looking for more? Check out our shrub and tree grower guides for variety specific cultural information, complete with finishing times and production advice.



TRIALING: TESTING AT EVERY STAGE. PROVING PERFORMANCE WHERE IT MATTERS.

Bailey's vertically integrated model allows us to evaluate plants in a way few others can. Not just across locations, but across every stage of the plant lifecycle. From propagation and early liner production to container growing and bareroot field production, each variety is tested within the same systems you use every day. We also evaluate how plants handle the realities in between: shipping between sites, shifting regional environments, and ultimately performance in the landscape.

Because we operate across the country, we trial plants under a wide range of climate conditions and production methods. That means we're not relying on isolated trials. We're seeing how plants respond to the real-world variables that impact your operation.

This level of hands-on testing gives us a clearer, more complete picture of performance. If a plant struggles at any point in the process, we see it. And if it succeeds, you can trust it's been proven from start to finish.



SUPPORT FOR THE WAY YOU GROW

At Bailey, support goes beyond information. It means sharing the tools and insight that help you make better decisions throughout production. From early planning through finishing, our goal is to help you reduce uncertainty, effectively manage inputs, and keep your crops on schedule.



TEAM EXPERTISE

When questions come up, it helps to talk with people who know production firsthand. The Bailey team brings decades of combined grower experience across greenhouse production to field production. Whether you've been growing for years or are working through something new, our team is here to answer questions, share insights, and talk you through the challenges and opportunities that come with the job.

TOOLS & RESOURCES

Successful growing depends on more than the plant or liner itself. That's why Bailey offers grower-focused resources to support your production.

Visit BaileyNurseries.com or scan the QR code to access our online resources page, where you'll find practical information ranging from finishing times to production tips, all designed to reduce guesswork and help keep production on track.



Stay up to date by signing up for the Bailey Bulletin e-newsletter, where you'll find the latest grower tools, plant updates, and insights to help you continue to grow your business.

WE'RE HERE FOR YOU

We are grateful to partner with you and look forward to continuing a long-standing relationship. Please feel free to connect with your Territory Sales Representative, Inside Sales Representative (ISR), or Sales Manager any time to discuss how we can support you and your business.



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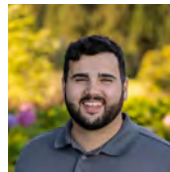
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SHIPPING INFORMATION

Main Office Phone Number: 800.829.8898 • Main Office Fax Number: 800.829.8894

HOURS FOR ALL LOCATIONS

Phone (Central Time)

Regular

Monday-Friday 7:00 AM - 4:30 PM

Spring Saturdays

April 17th, April 24th, May 1st 2027

7:00 AM - Noon

Loading Area (Local Time)

Regular

Monday-Friday 7:00 AM - 3:30 PM

Spring Saturdays

March 20th 2027 - May 8th 2027

7:00 AM - Noon

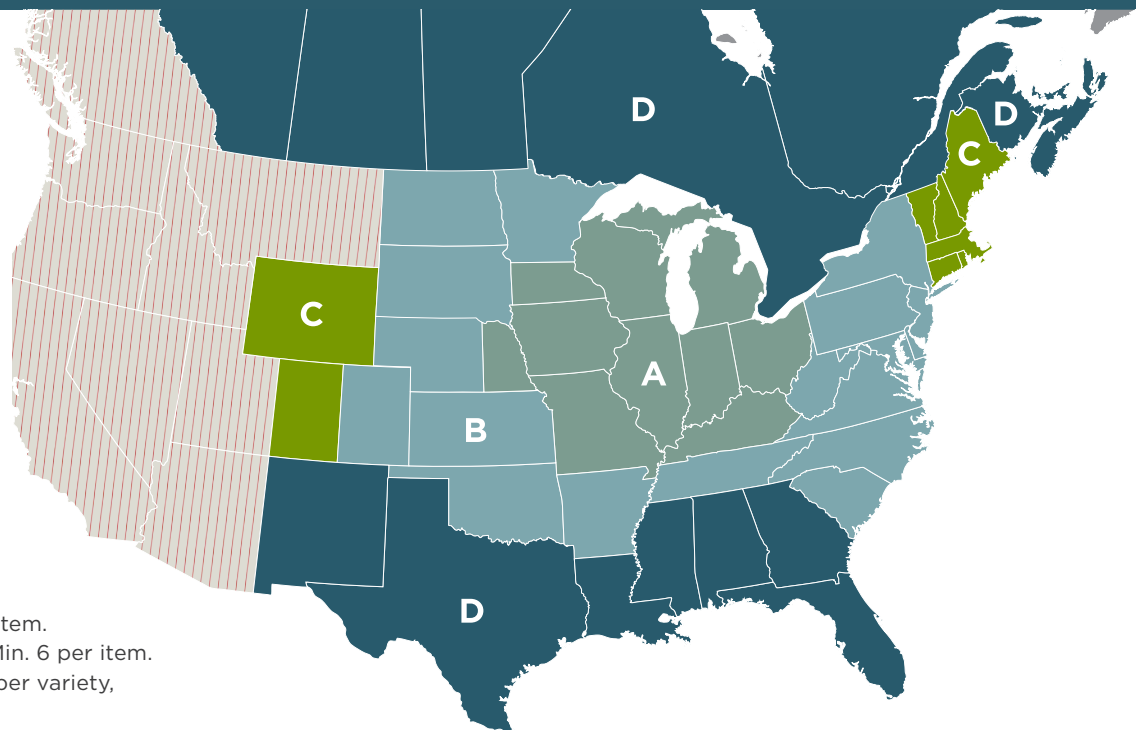
Sufficient time must be allowed to finish loading by the posted closing time. Full semis, please arrive no later than 11 AM for loading. Each location ships separately. Final storage locations subject to changed without notice.

ILLINOIS

Containers

1546 N 600 East Road, Onarga, IL 60955

- Region A
- Region B
- Region C
- Region D
- Restricted



Minimums Per item:

- #1 Containers: Min. 12 per item.
- #2 Container and larger: Min. 6 per item.
- Small Fruit Ct 5.5: 2 trays per variety, order in multiples of 8.

GEORGIA

JumpStarts®

120 Walter Sams Road, Winterville, GA 30683

Minimum Order:

1 full rack (840 plants)

OREGON

Bareroot (Ships from Dayton)

14301 SE Wallace Road, Dayton, OR 97114

Minimums Per item:

- **Trees:** Smaller branched shade trees and all whips are tied 10 per bundle. 5 feet and larger are 5 per bundle. Unless otherwise designated, shade trees will be branched grades.
- **Caliper Trees:** 1 1/4" and larger are tied 3 per bundle.
- **Shrubs:** Bundle quantity varies by species. We will automatically round up to the next bundle quantity. Shrubs will be bundled in 3, 5, or 10.
- **Fruit Trees:** 9/16" and smaller are 10 per bundle. 11/16" and larger are 5 per bundle.

JumpStarts®, JumpStarts® 5.5, LO's, Understocks (Ships from Yamhill)

9855 NW Pike Road, Yamhill, OR 97148

Minimum Order:

- **JumpStarts®:** 1/2 rack (420 plants), Full rack (840 plants)
- **JumpStarts® 5.5:** Full rack (320 plants)

Minimums Per item:

- **JumpStarts®:** 2 trays per variety, order in multiples of 15.
- **JumpStarts® 5.5:** 2 trays per variety, order in multiples of 8.

*JumpStarts® and JumpStarts® 5.5: Can be combined with container shrubs to make the minimum.

Containers (Ships from Yamhill)

9855 NW Pike Road, Yamhill, OR 97148

• Region A
 • Region B
 • Region C
 • Region D

Minimums Per Item:

- **#1 Containers:** Min. 12 per item
- **#2 Container and larger:** Minimum 6 per item
- **#5 and #7:** Min. 6 per item
- **#10, #20 and #25:** Min. 3 per item
- **Small Fruit Ct 5.5:** 2 trays per variety, order in multiples of 8

• **JumpStarts® and JumpStarts® 5.5:** Can be combined with containers to make minimum

SHIPPING INFORMATION

MINNESOTA

Bud & Bloom (Ships from Cottage Grove)

6750 103rd Street South, Cottage Grove, MN 55016

Minimum Shipment Requirements:

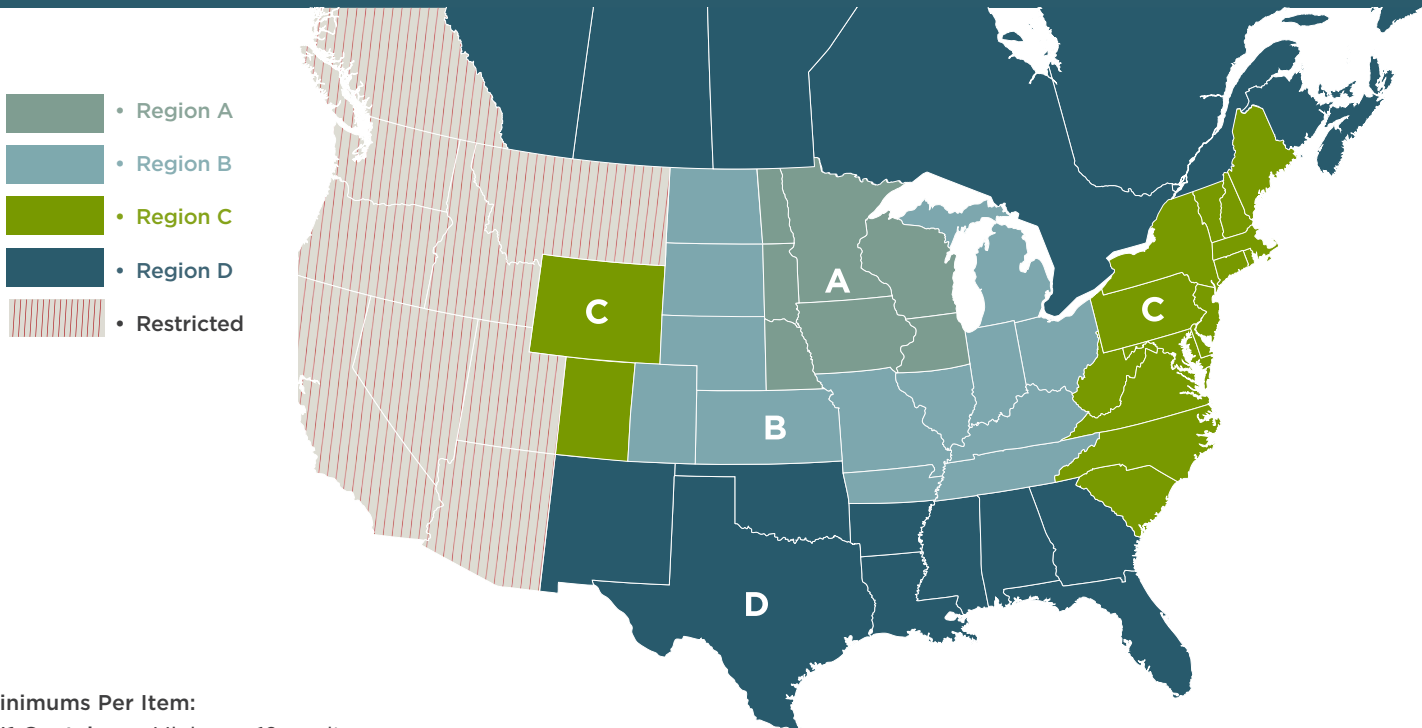
- **Region A** = 1 rack minimum (60 plants - 5 plants per variety)
- **Anywhere in the continental US minimum** = 2 rack minimum (120 plants - 5 plants per variety)
- **Will call** = 1 rack minimum
- **Shipping weeks** = April 18 2027-May 7th 2027

Minimums Per Item:

- **Bud & Bloom:** Minimum 5 per item.
- **Full rack quantities only** (60 plants per rack - 5 plants per variety)

Container Trees (Ships from Hastings)
Container Shrubs (Ships from Woodbury)

18215 Nicolai Ave, Hastings, MN 55033
10351 Bailey Road, Woodbury, MN 55129



Minimums Per Item:

- **#1 Containers:** Minimum 12 per item
- **#2 Container and larger:** Minimum 6 per item
- **#5 and #7:** Minimum 5 per item
- **#10, #20 and #25:** Minimum 3 per item
- **Small Fruit Ct 5.5:** 2 trays per variety, order in multiples of 8.

*JumpStarts® and JumpStarts® 5.5: Can be combined with container shrubs to make the minimum.

MINNESOTA

Bareroot, Rooted Cuttings (Ships from Newport)

1300 Bailey Rd, Newport, MN 55055

Minimums Per Item:

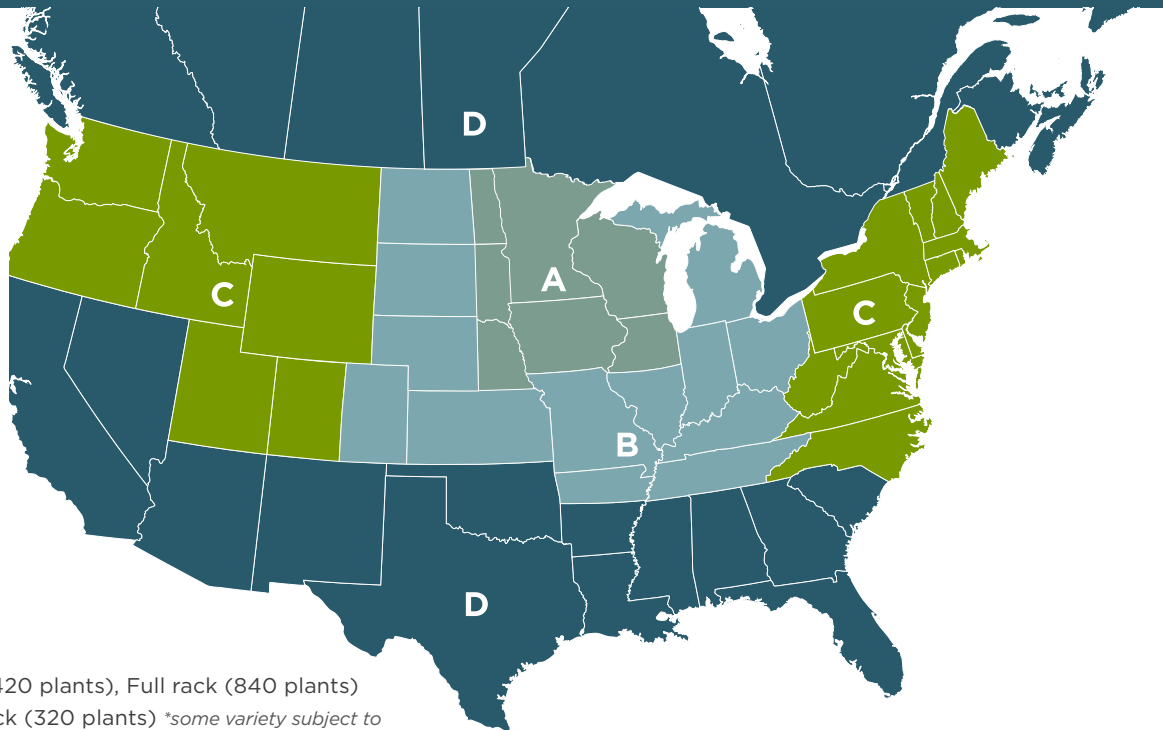
- **Trees:** Smaller branched shade trees and all whips are tied 10 per bundle. 5 feet and larger are 5 per bundle. Unless otherwise designated, shade trees will be branched grades.
- **Caliper Trees:** 1 1/4" and larger are tied 3 per bundle.
- **Shrubs:** Bundle quantity varies by species. We will automatically round up to the next bundle quantity. Shrubs will be bundled in 3, 5, or 10s.
- **Roses:** Tied 5 or 10 per bundle.
- **Strawberries, Raspberries, Asparagus:** Tied 25 per bundle. Minimum order: 100.
- **Perennials:** Order in multiples of 10.
- **Rooted Cuttings:** Order in multiples of 100.
- **BR SPC/MF:** Is available with a minimum order of \$1,000, after initial bareroot shipment.

*JumpStarts® and JumpStarts® 5.5: Can be combined with bareroot to make the minimum.

JumpStarts®, JumpStarts® 5.5 (Ships from Cottage Grove)

6750 103rd Street South, Cottage Grove, MN 55016

- Region A
- Region B
- Region C
- Region D



Minimum Order:

- **JumpStarts®:** 1/2 rack (420 plants), Full rack (840 plants)
- **JumpStarts® 5.5:** Full rack (320 plants) **some variety subject to the different rack quantities. Ask your representative for more details.*

Minimums Per Item:

- **JumpStarts®:** 2 trays per variety, order in multiples of 15.
- **JumpStarts® 5.5:** 2 trays per variety, order in multiples of 8.

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